

TECHNICAL SALES MANAGER– DISINFECTION

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Company Name LifeClean

Location Sweden

Job Description

At LifeClean, you will have the opportunity to help build a global business for a Swedish company, with a high degree of freedom, personal responsibility, and the ability to influence both your role and the company's future. For the right person, an entrepreneurial environment awaits—one where your own ideas are highly valued and where you will become an important part of the company's journey forward.

Key Responsibilities and Sales Approach

As a Technical Sales Manager at LifeClean, you will drive global business growth by proactively seeking out new distributors, partners and licensees.

The position is hybrid, with office and manufacturing facilities primarily located in Vadstena, as well as an office in Stockholm.

Responsibility

- Identify prospects, schedule appointments, and conduct meetings with potential distributors
- Plan and participate at international trade fairs & exhibitions
- Promote LifeClean's disinfection products in a market alongside established competitors
- Address technical inquiries, make comparisons, and respond to objections confidently
- Manage the sales process from initial outreach through to finalizing contracts
- Aim to acquire new clients and meet defined revenue goals.
- Continuously develop your sales pipeline, achieve results, and repeat the process

You are a good fit if you

- Have a proven history of securing new customer sales in technically complex situations
- Possess a background in technical or natural sciences (such as chemistry, chemical engineering, life science, or a related field)
- Excel under challenging conditions and maintains momentum during lengthy sales cycles
- Focus on selling based on data, performance, and regulations

- Are self-driven, organized, and accountable
- Are fluent in spoken and written Swedish and English

Meritorious

- Experience in disinfection, biocides, or hygiene solutions
- Sales to distributors within healthcare, industry, or public sector
- Experience from building an international network of distributors

We offer

- Clear mission and innovative product
- Fast decision-making process
- Competitive package
- Opportunity to build new markets

Ready to apply?

If this sounds like the perfect fit for you, we'd love to hear from you!

Apply today to take the next step in your career with LifeClean.

In this recruitment LifeClean is collaborating with Moveup Consulting. For questions regarding the position, please contact Annie Sjölund at 0733-602984

Please send your application/CV to annie.sjolund@moveup.se

By submitting your application, you also consent to us storing your personal data, including your CV and cover letter, and you agree that we have the right to share this information with third parties (our client). You can withdraw your consent at any time.

Om företag

[LifeClean International AB](#), listed on First North Nasdaq in Stockholm, sells regulatory-approved chlorine dioxide HLD disinfectants with proven results.

The product is a game changer in a traditional market and is established having great potential to change the healthcare industry.

LifeClean has also developed a process where the product can be used to decontaminate PFAS.

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